NOTICE INVITING E-TENDER

Indian Oil Corporation Limited invites electronic bids through its website https://iocletenders.nic.in under two bid system for the work as detailed below from indigenous bidders fulfilling the qualifying requirements as stated hereunder.

1.	Tender No.		HCC/LUBES-76/PT-189/2020-21						
2.	E-Tender Id		2021_MKTHO_133787_1						
3.	Name of Item		Procurement of Re Refined SN500 Base Oil .						
4.	Location of Supply		Various Lube Plants of Indian oil. The tender is a framework agreement and order for supply (Work Order) shall be placed from the respective political state/union territory or location, as the case may be, as mentioned in the tender.						
5.	Tender Quantity:			Asaoti	Kolkata	Silvassa	Taloja	Total	
	S.n o	Base Oil		QTY (MT)					
	1	Re-Refined Group I SN 500, In Bulk		300	300	300	300	1200	
6.	Tender Fee		Nil. Bidders are required to download the tender documents free of cost from IOCL e-tender website (https://iocletenders.nic.in)						
7.	Earnest Money Deposit		EMD is not required. (EMD Rs. Nil)						
8.	TEND	ER DOWNLO	AD PERIO	D FROM	e-TENDER	R PORTAL:			
	a) Starts on		02.04.2021 @ 15:00 hrs						
	b) Ends on		26.04.2021 @ 15:00 hrs						
9.	Prebid Meeting		O9.04.2021 @ 11:00 hrs Topic: Pre bid meeting (PT-189) Time: Apr 9, 2021 11:00 AM Mumbai, Kolkata, New Delhi Join Zoom Meeting https://us02web.zoom.us/j/89428416391?pwd=Q1lxa1NlYjlHOE9CbkxLZ 2pPOXg1dz09 Meeting ID: 894 2841 6391 Passcode: jDUA7V						
10.	SUBN	SUBMISSION OF TENDER IN e-TENDER PORTAL:							

	a) Starts on	20.04.2021 @ 15:00 hrs				
	b) Ends on	26.04.2021 @ 15:00 hrs				
11.	DUE DATE FOR OPENING OF TENDER:					
	Opening of Tender (Technical Bid Only)	27.04.2021 @ 15:00 hrs				
12.	Validity of offer	Offer shall be valid for 30 Days from date of opening of technical bid. In case of requirement, IOCL may seek further extension of the validity of the offer from the bidders.				
13.	Period of contract	90 days from the date of Letter of Acceptance / Purchase order.				
14.	Mode of tender submission	You may please note that this is an e-Tender and can only be downloaded and submitted in the manner specified in 'Special Instructions to bidders for participating in e-tender' attached separately in this tender.				
15.	Contact person	Kuldeep Adkane Indian Oil Corporation Ltd., Indian Oil Bhavan, Contract Cell, 4th Floor (Large Wing), G-9, Ali Yavar Jung Marg, Bandra East, Mumbai - 400051 Ph: 022-24667576, Email: kadkane@indianoil.in				
17.	Reverse auction	Bidders are advised to refer the document `Submission_for_Reverse_Auction.pdf' under the option of `Online Bid Submission of Reverse Auction' in `Bidders manual kit' section of IOCL e-tendering portal to know about the Reverse Auction procedure.				
18.	Pre-qualification Criteria (PQC): Vendors will have to accept the Base oil Specifications given in the tender document and Delivery schedule given in the tender. Parties who do not agree to delivery schedule and base oil specifications, will not be eligible for price bid opening. Vendors are supposed to upload the signed copy of form A accepting the specifications and delivery schedule.					

19. Evaluation Criteria:

Tender will be finalized grade wise based on least location specific net delivered rate inclusive of delivery charges.

"i.e. if there is more than one location and more than one grade specified in the tender, L1 may be different for each location for each grade.

Net Landed cost per MT will be arrived at after deducting applicable Set off (ITC) on GST as applicable and as claimable by M/s. Indian Oil Corporation Ltd from Landed Cost per MT.

Evaluation shall be done solely based on the rates quoted by the parties in the BOQ. The overall lowest bidder in reverse auction will be declared as L1 for awarding the job

Purchase Preference Criteria as per Purchase Preference Policy Linked with Local Content is applicable to this tender. Modalities for granting purchase preference are as under since the item wise quantity is not divisible

Only 'Class – I local supplier' and 'Class - II local supplier' shall be eligible to bid. However, purchase preference will be given only to 'Class – I local supplier'.

Among all qualified bids, the lowest bid will be termed as L1.

If L1 bidder happens to be a class I local supplier, the entire procurement value shall be awarded to such bidder.

If L1 is not 'Class- I local supplier' the lowest bidder among the 'Class- I local supplier' will be invited to match the L1 price subject to 'Class – I local supplier's quoted price falling within the margin of purchase preference (within 20% of L1), and the entire contract value shall be awarded to such 'Class – I local supplier' subject to matching the L1 price.

In case such lowest eligible 'Class-I local supplier' fails to match the L1 price, the 'Class — I local supplier' with the next higher bid within the margin of purchase preference shall be invited to match the L1 price and so on and contract shall be awarded accordingly. In case none of the 'Class-I local supplier' within the margin of purchase preference matches the L1 price, the contract may be awarded to the L1 bidder.

The details on PPLC-policy and its applicability is given at later part of this tech bid document and an undertaking in this regard, which has to be mandatorily submitted by all bidders.

Notwithstanding any other condition/provision in the tender documents, bidders are required to submit complete documents pertaining to PQC along with their offer. Failure to meet the PQC will render the bid to be summarily rejected.

IOC reserves the right to complete the evaluation based on the details furnished by the bidder, with or without seeking any additional supporting documents/clarifications.

20. Lot Size and distribution:

- a) Bidders have to quote for the full quantity for any grade for any location. Quoting of part quantity for any grade in any location will not be acceptable i.e item wise quantity is not divisible.
- b) Procurement of base oils will be done on single lot basis and 100 % quantity will be awarded to L-1 party based on the location wise, grade wise quantity offered.
- c) In case of identical quotes, tie between two or more bidders at L-1 position, all the L-1 bidders shall be asked to submit discount bid in terms of percentage discount over previous quoted amount in a sealed envelope. The bidders while seeking revised bids, shall be advised to witness the opening of sealed envelopes.
- d) In case there is a tie again, the bidder with highest turnover worked out to three decimal points in any of the last three years as submitted shall be considered as L-1 bidder. For these bidders shall also be required to submit documents along with their discount bid. In the event of bidder submitting turnover documents for only one or two years, L-1 shall be decided based on the basis of turnovers submitted.
- e) Net Delivered Cost will be worked out considering applicability of SGST+CHST/IGST on supplier's locations as given below:

100% input tax credit is available for this item.

21 Bid consideration clause:

1. Each Bidder can submit only one bid

It is clarified that a person shall be deemed to have submitted multiple bids if he submits more than one bid either individually or in any combination of person (individual capacity, proprietor, affiliates, partnership, association of persons, Company). All such multiple bids shall be liable for rejection.

- a) Person shall for this purpose mean an individual, proprietor, any partner, association of persons, affiliate and company.
- b) A company shall for this purpose include any artificial person whether constituted under the laws of India or of any other country.
- c) A person shall be deemed to have bid in a partnership format or in association of persons format if he is a partner of the firm which as submitted the bid or is a member of any association of persons which has submitted a bid.
- d) A person shall be deemed to have bid in a Company format if, the person holds more than 10% (ten percent) of the voting share capital of the company which has submitted a bid, or is a Director of the Company which has submitted a bid, or holds more than 10% (ten percent) of voting share capital and/or is a Director of a holding Company which has submitted the bid.
- e) Affiliates of a firm are not permitted to make separate bids directly or indirectly. Two or more parties who are affiliates of one another can decide which affiliate will make the bid. Only one affiliate may submit a bid. If two or more affiliates submit more than one bid, then all such bids shall be liable for rejection.
- 2. Consultants or their subsidiary company or companies under the management of consultant, are not eligible to quote for the execution of the same job for which they are working as consultant.
- 3. Bids from Consortium or MOU parties shall not be accepted.
- 4. The bid of the party will also be rejected on the following grounds:
- i. Bidder not meeting tender qualifying parameter norms specified / not submitting pre-qualifying and mandatory documents as per NIT.
- **ii.** Non-withdrawal of conditions imposed in tender document & conditions imposed during negotiations.
- iii. A bidder who offers unsolicited reduction in the price offer whether before or after the opening of the price part of the tender(s)/bid(s) shall be liable to have his/its/their bid(s) rejected. Bidders may, however, at any stage

- offer a reduction if such reduction is solicited or if the OWNER gives the Bidder an opportunity to offer such reduction.
- iv. Bidder submitting fabricated/ false/ forged documents for the tender.
- **v.** Bidder put on holiday list during the pendency of this tender.
- 5. The procedure for evaluation of tenders shall be as follows:
- 5.1 Only the Technical Bid, of those parties uploading their tenders before due date and time of submission, shall be considered for opening.
- 5.2 The techno- commercial bid shall be scrutinized and evaluated based on the qualifying parameters mentioned above and on the basis of the uploaded documents in e-tender portal.
- 5.3 The Price Bid of only those parties shall be opened who qualify as per the qualifying parameters after evaluation as mentioned above. Prior intimation will be sent to the qualifying parties regarding due date and time of opening of Price Bid.
- Negotiations shall not be conducted with the bidders as a matter of routine. However, Corporation reserves the right to conduct negotiations. Tenderers will have to attend the Office of INDIAN OIL CORPORATION LIMITED as informed by Tender Issuing Authority for negotiations/clarifications as required in respect of their quotation without any commitment from INDIAN OIL CORPORATION LIMITED.
- 5.5 If required, Successful Tenderer will have to present original documents for verification to the tender inviting authority, within 7 days from date of intimation.

22. OTHER POINTS:

 Any addendum/ Corrigendum/ Date Extension in respect of the tender shall be issued on our website https://iocletenders.nic.in only & no separate notification shall be issued in the press. Bidders are therefore requested to regularly visit our website to keep themselves updated. Corporation reserves the right to revise/extend any Date/time from scheduled timelines of published tender.

"Bidders are advised to refer the document `Submission_for_Reverse_Auction.pdf' under the option of `Online Bid Submission of Reverse Auction' in `Bidders manual kit' section of IOCL etendering portal to know about the Reverse Auction procedure. All bidders must login and visit their DASHBOARD on regular basis to get the timely updates related to any communication sent in the form of email/SMS by system.

- 2. Legal dispute, if any, arising during this tender shall be within the jurisdiction of local courts of Mumbai.
- 3. Please visit our website https://iocletenders.nic.in for further details of this tender.
- 4. Bidders may note that the following are attached separately and uploaded in the e-tendering portal:
- Special Instructions to bidders for participating in e-tendering a)
- b) FAQ's –online EMD facility in IOCL e-tendering and
- Format for Acceptance of Tender Terms and Conditions c)
- 5. Indian Oil reserves the right to accept or reject any or all tenders at their sole discretion without assigning any reason whatsoever.
- 6. In case the bidder has been asked to submit price bid/price implication in physical form, the use of white/erasing fluid for correcting the rates is banned. Wherever the rates are corrected with white/erasing fluid, the bids will be summarily rejected.
- 7. In case of any system malfunction, the tender extension will be governed by the "System Malfunction Procedure" document available in downloads section at e-Tendering Portal home Page.
- 8. Submission of duly signed Integrity Pact agreement, along with Tender is a mandatory prerequisite for Bids to be eligible for further evaluation. The Integrity Pact Agreement consists of (1) Covering letter from the bidder to IOCL and (2) Integrity Agreement consisting of 10 (Ten) articles. Bidders should mandatorily sign and submit the complete Integrity Pact Agreement consisting of both the Covering letter as well as the Integrity Agreement consisting of 10 articles in order to be eligible for further evaluation in this tender. The signed IP should be complete in all respect and is required to be uploaded in the e-tender portal along with the Bid. Bid not having the duly signed IP agreement attached with it will be summarily rejected. Partial submission of IP document will also not be considered.

REVERSE AUCTION CLAUSE 23.

RA1: Bidders are informed that Reverse Auction will be conducted for finalizing this Tender.

Qualifying Criteria for Reverse Auction:

a) In case of tenders without preferential bidding:

If there are more than three (3) techno-commercially acceptable bids, bidder having highest quote (H1 bidder) will be rejected.

- b) In case of tenders with preferential bidding and if there are more than three (3) techno-commercially accepted bidders:
- I. H1 bidder will be rejected if he is a non-preferential bidder;
- II. In case if H1 bidder is a preferential bidder, H1 bidder will be rejected if his quote is beyond the defined tolerance limit of L1 price as per his preferential category.

Preferential bidders will get the above benefit of RA only when they select the preferential bidder option in e-tender portal else they will be considered as normal bidders in RA process.

- c) In case of more than one H1 bidders (H1 tie), latest bid received (bidder whose bid is received at the last) out of all H1 bidders will be rejected as per provisions mentioned above.
- d) In case of multi-lot auction, item wise H1 bidder will be disqualified as per the provision mentioned above.
- e) An intimation by mail/SMS shall be provided to the eligible bidders for Reverse Auction.
- RA 2: The lowest price as well as bidder's latest price shall be available on the Reverse Auction screen at any point of time during the Auction process. This displayed price is the evaluated price based on which the lowest bid is determined as per evaluation criteria of BOQ / Tender Terms & conditions. Accordingly the bidder will put his quote in the Auction window if he wants to offer the reduced price considering the evaluation criteria as per Price Bid (BoQ) / Tender Terms & Conditions.

RA 3: Wherever required, the Evaluation factor/criteria shall be informed to the bidders before start of RA. In other cases the bidder shall calculate his final

evaluated price as per BoQ or evaluation criteria mentioned in the tender document and quote accordingly.

RA4: The lowest quote after end of Reverse Auction shall be considered for further processing.

RA5: For the purpose of extending PPLC or any other preference /benefit as per guidelines, the latest quote of respective PPLC bidder(s) during the tender-cumauction process shall be considered.

RA6: IOCL reserves the right to conduct price negotiation with overall L1 bidder based on price quoted in BoQ and RA.

RA7. The rate arrived after RA shall be used for arriving the positions of the bidders. The L1 rate finalized with or without negotiation shall be offered to other bidders as per tender evaluation criteria. The bidder shall be asked to match the L1 rate and bidder to provide the breakup of rates in the format of the price bid.